



KINGSWOOD
HOMES



MAKE IT HAPPEN WITH **ASSISTED MOVE**

We'll help you sell your property and make your move into a dream Kingswood home as smooth as possible

Experts that can help to sell your property

No estate agent fees to pay

A **stress free** move

TAKE THE STRESS OUT OF SELLING YOUR HOME

Assisted Move is just one of the ways Kingswood can support you in your journey to buying a new Kingswood home if you have an existing property to sell.

What is Assisted Move?

Once you have decided you would like to purchase one of our homes, we can help to arrange to sell your existing property.

What's the first step?

Once you have completed an application, we'll arrange to have your property appraised to provide a valuation report.

Who will complete my current property valuation?

We will be working with specialist estate agent partners who have many years of experience working in the local area and have an in depth understanding of the market and its customers.

They will take care of every aspect of your sale and keep us fully up to date with progress at every stage.

What happens during the valuation visit?

During the visit, each room will be measured, photographs taken, and notes will be made on the layout, condition of the property and what is to be included in the sale. The photographs and details will be used to market the property for sale should you decide to proceed.

Are the agents employed by Kingswood Homes?

No. Each of our partner agents are independent, outsourced property relocation specialists.

Can I apply for Assisted Move on any type of property?

Yes. We don't have any restrictions on the type of property you wish to sell other than it is residential.

Assisted Move can be used for any home, including flats, maisonettes, ex-local authority homes, leasehold properties and unusual houses regardless of its value, meaning you can take advantage of whether you're upsizing, downsizing or side-stepping.

Can I use the Assisted Move if my property is already on the market?

Yes, you can still complete an application.

What happens after the valuations have taken place?

The agents will provide a report to us, which will include information about other properties on the market in your local area and, importantly, prices that have recently been achieved. You will be contacted either by us or the agent to discuss the selling price we would recommend to achieve a quick sale and agree next steps.

What if I don't agree with the valuation?

The selling price we recommend is set to support the aim of achieving the sale of your home in just 6 - 8 weeks. Our specialist partners provide us with an in-depth report and undertake research of the local market and conditions.

Do you hold the Kingswood home I would like to reserve?

No. We do not hold the property you have expressed an interest in during the period you are marketing your property for sale. However, we will keep you updated on your preferred plot should anyone show interest.

What happens if I decide to proceed?

Once you confirm that you would like to proceed with the sale of your property using the Assisted Move application, we will instruct the agent who will make contact with you and begin the arrangements to market your property.

Who pays the estate agents selling fees?

We will advise you of the level of Kingswood's contribution towards the estate agents fees. Where a contribution has been agreed, if you complete on the sale of your existing property before the completion of the purchase of your Kingswood home, you must pay the estate agent fees in full (including vat) and any contribution agreed by Kingswood will be reimbursed upon legal completion.

How much do Kingswood contribute towards estate agent selling fees?

We do not have a fixed contribution amount. Your sales consultant will advise you of this as it will vary depending on the Kingswood property you wish to purchase.

What happens if I sell my property using the Assisted Move, but then decide not to buy a Kingswood home?

If you sell your home and then change your mind about buying a Kingswood home, you will become responsible in full for the estate agent's fees and costs as set out in their terms.

How will my property be marketed if I decide to proceed?

Your property will be marketed on the major web portals at the agreed selling price. We aim to achieve maximum interest during this early period. We will agree with you a reduction that may be required to sell your property if it has not sold by an agreed period, usually around 4 weeks.

What happens if my property has not sold in the agreed timescale?

We will have regular review discussions with you to agree next steps and whether further price reductions should be considered. At the end of the 8-week period, the Assisted Move application may be terminated if your property has not received an offer.

Moving home has never been so easy with Kingswood

kingswoodhomes.uk.com

*Subject to the cost of the customers property. Terms and conditions apply. For more information on all our schemes please speak with your Sales Consultant. Details correct at time of going to print. Image representative only.



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